

**Calvary of Albuquerque
Minutes of Meeting of Board of Directors
July 24, 2012**

Directors Present:

**Skip Heitzig
Paul Saber (via teleconference)
Mike Rozenblum
Sam Winder
Carlos Garcia
Bob Shank (via teleconference)
Quorum Present – Yes**

Others Present:

**Bobby Martinez – Administrative Pastor
Brian Nixon – Executive Director
Matthew Spangler – Legal Counsel
Tracy Dodge – Executive Assistant
Gino Geraci was not present**

The Board met at Calvary of Albuquerque and via teleconference from approximately 12:35 pm – 1:35 pm on July 24, 2012. The following summarizes the discussion and action of the Board.

- 1. Call to Order – The meeting was called to order by Skip Heitzig.**
- 2. Opening Prayer – The opening prayer was offered by Mike Rozenblum.**
- 3. Old Business – The minutes of the December 8, 2011 board meeting were reviewed.**
 - Approval of Minutes – On a motion by Sam Winder and seconded by Paul Saber the Board voted unanimously to approve the minutes as presented.**
- 4. President's Report – Skip Heitzig**
 - New Campus: Nob Hill – Nate Heitzig, Campus Pastor. Evangelistic, many folks are coming to the Lord.**
 - Santa Fe Campus - Victor Lucero, Campus Pastor. Family oriented. Both campuses are doing well.**
 - Implemented Pastoral Intern Program**
 - KCMO Marriage Series: great reports, new folks attending the church due to the Series.**
 - I completed my Doctoral Dissertation**
 - Quality staff members**
 - Upcoming Events:**
 - She Presses On w/Anne Graham Lotz and Crystal Lewis**
 - 30th Anniversary Celebration w/Chuck Smith**
 - Epicenter Conference w/Joel Rosenberg**
 - No Harvest Festival this year**
 - 2012 Expository Teaching Conference w/Alistair Begg**
 - New Series: Book of Daniel**

5. Audit Committee Report – Mike Rozenblum

- **A+ Audit, the Church is financially strong and continues to grow.**
- **The Board discussed obtaining a proposal from Capin Crouse for next year's audit.**

On a motion by Bob Shank and seconded by Carlos Garcia the Board voted unanimously to receive the Audit Committee Report, and directed the Audit Committee to obtain a proposal from Capin Crouse for next year's audit. The proposal will be presented to the Board for review and consideration.

6. Financial Report – Bobby Martinez

- **Current Financial Statements were presented and discussed**
- **The Church is in a healthy financial position**
- **Share-a-thon Update**
- **Paul Saber reinforced the need for explanations of variances/losses exceeding 10%. The explanation should be included in the Financial Statements.**
- **The Board needs clear and concise information in order to make accurate decisions.**

On a motion by Mike Rozenblum and seconded by Sam Winder the Board voted unanimously to receive the Financial Statements as presented.

7. Media Report – Brian Nixon

- **Customer Service**
 - **Intake: \$134,237.46**
 - **Orders: 4,107**
 - **Donations: 2,772**
- **Publishing**
 - **Ebook: Drawing Near**
 - **Static Paper and Connection- Input from David Riley**
 - **Meeting with agent Bill Jensen for ideas and re-evaluation**
 - **Workbook: Basin Theology by Skip Heitzig**
- **Web**
 - **New website for Skip Heitzig**
 - **Development of APPs for Drawing Near**
- **Video**
 - **Week-to-week operations: big role with new series**
 - **Working on video of Skip and Lenya for 30th Anniversary. The Calvary ABQ story.**

- **Radio Updates**
 - Peter Benson is working on an hour radio broadcast on the importance of Expounding the Word of God, to coincide with our Expound day conference. Interviews with leading Bible teachers. Will air in November.
 - Clovis/Portales translator was bumped by EMF, a Catholic station. Full power vs. translator. On waiting list for reassignment.
 - Sold a KLYT translator to Grace Church in Texas for \$18,000.00
 - Static 500

8. Ministry Report – Brian Nixon

- Church attendance. Listed in top 20 largest Churches. 18.39% growth. Attributed to new campuses, continual evangelistic outreach, and media outreach.
- Total salvation cards: 506
- Easter: 20,000+. 123 came forward. 76 salvations, 47 rededications.
- New Campuses going well: Pastoral rotation for both campuses.
- Open Arms has changed shape. We are now partnering with Love Inc.
- Expanding Pastoral Office and Connection Communication.
- Based upon last year's request to pull together training for pastors, we've instituted a two-tiered ordination plan: licensure and ordination.
- Instituted a Deacon's plan. 83 Applications, 12 enrolled, 3 completed.
- Rebranding. New look, motto, and renewed vision. Planning meeting.
- Ordination of Ray Del Toro

On a motion by Skip Heitzig and seconded by Mike Rozenblum the Board voted unanimously to approve the ordination of Ray Del Toro, and to receive the Media and Ministry Reports as presented.

9. Adjournment – Skip Heitzig adjourned the meeting at approximately 1:35 pm.

10. Closing Prayer – Closing prayer was offered by Bob Shank.

*Respectfully submitted by Tracy Dodge
Executive Assistant*